



Mateu Obrador, 7B
Palma de Mallorca
Spain

 **Mallorca**
WORKS
I N T E R N S H I P S

ERASMUS+ OID: E10278869



Contents



CONTENTS	3
COMPANY.....	4
ABOUT MALLORCA.....	6
WHY DOING AN INTERNSHIP?	7
VACANCIES	9
PRICE	10
LEISURE	11

Company

Since 2014 Magdalena Torrens and Pere Joan Gelabert have been involved in training and educational tourism through Spanish. In that year, they created ELE USAL MALLORCA, one of the first Spanish schools endorsed by the University of Salamanca in Spain, whose main objective is to spread the teaching of Spanish as a foreign language, offering certificates, not only for the training course but also for Spanish classes, with certification from the



University of Salamanca and accreditation from the Cervantes Institute. By joining the ERASMUS+ program they became a receptive organization in Mallorca, welcoming Erasmus+ students, young people, teachers and trainers who participate in mobility projects. Always under the guidelines and objectives set by the EU: inclusive, accessible and sustainable. To put these principles into practice, an inclusion and diversity strategy is devised that cuts across all areas of the program to promote easier access to funding for a wider range of organizations and to reach a greater number of participants with fewer opportunities. Also providing training in various domains

(Hospitality & Tourism, I.T., Marketing, Education, Sports, Personal Development). Providing participants with various workplaces where they can carry out their internships and be able to visit other companies so that they learn the differences in how their work is carried out in different places. Creating unique immersion experiences, with cultural visits to different points of interest in Mallorca. After these years of evolution, growth and monitoring of the needs of the tourism sector with the challenges that have arisen during this time, the INTERNSHIP MALLORCA WORKS project was born, whose maxim is to become the benchmark

in terms of training, professional practices and educational tourism. Being its highest priority to put students and companies in contact.

Accompanying students from A to Z: searching for the right internship companies, accommodation and helping students with the entire process necessary for their internship.



+1000 students

PER YEAR CHOOSE MALLORCA

Palma is a prime destination in Spain for any kind of tourism, and every year more and more students choose this island in the mediterranean to do their internships or just for leisure.



About Mallorca

Mallorca is the largest island in Spain, and Palma, one of the safest cities in Europe.

19M

TOURISTS IN 2019

Of whom a 30% were Germans and nearly a 20% British, Mallorca's airport has become the third airport with more visitors in Spain, with Madrid and Barcelona as the only airports that receive more passengers per year.

Beaches, mountains and business

Mallorca is an incredibly beautiful island where there is a lot to do. It is also a popular holiday resort.

The high season on Mallorca runs from April to October.

Spanish and Catalan are spoken on Mallorca and the islanders also speak a dialect: Mallorquí.

Palma de Mallorca is the capital of the island. Palma has many narrow alleys, beautiful churches and a beautiful location by the sea, which is very similar to Barcelona.

Activities in Mallorca

There are many activities, such as cycling, hiking, swimming, rock climbing, etc, also a really young environment for any student to enjoy.



Why doing an Internship?

Traineeship is a Work Based Learning (WBL) experience that provides students with real-life work experiences where they can apply theoretical and technical skills for boosting their CVs, learning new skills and gaining valuable experience which will help them in future career prospects. It is also a great chance to visit a new country, immerse themselves in a new culture and gain a unique perspective on working practices.

Doing an internship is a fantastic way to realize your potential and take the first steps on your career journey!



Travel to a new Country	Transition into a job	Gain confidence
Learn new skills & techniques	Improve your CV	Valuable work-experience

Students' Traineeship: methodology and general objectives

- Working field: Different fields
- Duration: from 2 weeks - over
- Working hours: max. 6 hours per day
- Working languages: depending on the sector

Methodology: Each student will be supported by a corporate supervisor (at Host Organization) and a tutor (at the Intermediary Organization “ELE USAL Mallorca”). The role of the company supervisor is to manage the traineeship experience giving the students their weekly tasks and work instructions



Accommodation

Accommodation can be offered in self-catering houses or hostels (just with breakfast) or in host families with full board.

this will not be possible on an internship. You are there to learn and develop your skills and should be given work which will enable you to do this.

Will I be interviewed?

Selected program candidates can be interviewed via Skype or telephone prior to departure.

What if I don't like the company?

The staff at ELE USAL Mallorca works hard to place you with the right company. You are however entitled to change employment once. However we would require a full written report from you detailing why you want to change. We would also require a report from your host company before making a decision.

What type of work will I do?

This depends on the learning agreement signed and the needs of your hosting company, language skills and level of motivation/flexibility. Remember that this is a traineeship for candidates seeking to gain new skills and knowledge. Whilst you may want a management position in the future,

Vacancies

- 1 Travel, Leisure & Hospitality
- 2 Reception
- 3 Marketing & Communication
- 4 Maintenance & gardening
- 5 Sports, exercises, recreation
- 6 Chef
- 7 Event Management
- 8 Caring IG
- 9 Frontoffice
- 10 Host/hostess
- 11 Catering Manager
- 12 Nursing

Quality requirements

We attach great importance to the quality of our internships. In order to guarantee this quality, we only work with organisations that meet certain requirements. Our traineeships meet the requirements of the training and enable the trainee to prepare for future professional practice. Supervisors and tutors are available within the companies to supervise students at the relevant level. We ensure that the student receives a fair internship contract that complies with the labour laws and conditions of Spain.

We are in close contact with the internship coordinators involved and discuss all relevant matters regarding the internship. If necessary we can contact the student and the internship company on behalf of the school and intervene in conflict situations or take action in case of incidents and emergencies.

GERTRUDE STEIN

“Majorca is a paradise – if you can stand it”

North-american writer
1874-1946



Price for groups

SHORT TERM

less than 3 weeks
FROM 410€/week

LONG TERM

more than 3 weeks
FROM 336€/week

Price per student based on accommodation with half board in shared room / apartment / student residence / host family free Internet access in common areas, internship placement, assesment, certification and tutoring, airport transfer, local transport and cultural program.

Leisure

ACTIVITIES IN PALMA



GUIDED VISIT

With this Tour we welcome our new students. We visit the center of the city, Plaza España, Calle San Miguel, the Olivar Market, Plaza Mayor and the Town Hall, and enjoy its history.

ROUTE OF LEGENDS

Guided tour in which you will discover Palma through the mysteries and legends hidden in its streets.

MONTADITOS / TAPAS WORKSHOP

Montaditos or tapas have become the most international Spanish dish. You will attend the preparation of different “montaditos”, sweet and savory, which we will later eat together.

TREASURE’S HUNT

Activity conducted by a guide. Students will discover the most important monuments of the city, its most important characteristics in an entertaining way. Activity designed to stimulate collaboration, orientation and learning about the history of the city of Palma through its historical monuments.

ACTIVITIES OUTSIDE PALMA
(half day excursions 1/2)

VALLDEMOSSA

includes accompanying rep and transportation. This tour takes you to one of the most picturesque towns in Mallorca. Located in the Sierra de Tramontana, you will fall in love with its narrow streets and houses adorned with flowerpots

CUEVAS DEL DRACH

PORTO CRISTO. includes guide, transportation and entrance fee. The visit to the Drach caves lasts over an hour, and includes a classical music concert at Lake Martel, considered one of the largest underground lakes in the world. After the concert you can take a short boat trip on the lake

PUERTO DE SOLLER+ VALLDEMOSSA

Land of enterprising and hospitable people, Sóller and its port offer the visitor a unique experience. Discover this small natural treasure, invaded by the corsairs who once sailed the Mediterranean Sea and delight your senses with an unrepeatabe landscape

INCA MARKET

The market extends throughout almost the entire city of Inca, from the train station to Plaza Mallorca, it is one of the most recognized markets of the week. Very familiar.

CINE FORUM: We will enjoy a charismatic cinema film in Spanish and a subsequent talk and activity about it.

ESCAPE ROOM: With three rooms in the centre of Palma, Escape Room will give us the opportunity to have the best team experience possible while trying to escape from a room with only your brains and some clues.

PALMA AQUARIUM: One of the biggest aquariums in Spain, with more than 5000 species. Enjoy a relaxing evening at the Palma Aquarium.

RAFA NADAL ACADEMY: Rafa Nadal has transformed his training place, Rafa Nadal Academy by Movistar, a high performance tennis center. Together with his team, Rafa Nadal has created his own training system, based on the experience acquired during all these years of learning on the ATP circuit.

THE FARM: Discover traditional Mallorca and its cultural legacy through the trades that were carried out in the “possessió” from the 10th to the 17th century.

FULL DAY ACTIVITIES



FORMENTOR-PUERTO DE POLLENÇA

(Includes local guide, transportation)

On this excursion in Mallorca we will visit the beautiful area of Formentor, combining the tour with a visit to a traditional market, and beach time. Free time in Port Pollença, a typical fishing port in the north of the island. Possibility of organising a boat trip between Port Pollença and Formentor beach (on request).

BOAT TRIP TO THE ISLAND OF CABRERA.

The price of the trip includes the boat trip to Cabrera Island, free time to get to know the area and a stop at the Blue Cave (whenever time and security allow).

VALLDEMOSSA & SOLLER

Full day tour to discover the magical western coast of Mallorca and Sierra de Tramuntana range. Free time in Valldemossa and free time in Soller and Port Soller. Possibility of taking the tram (NOT included)

PRICE LIST

	15-26 pax	27-39	40-55	+55 pax
VISITA GUIADA a Palma(*)	7€	6€	4€	4€
Ruta leyendas + yincana	8€	7€	5€	5€
Taller montaditos	15€	15€	15€	15€
Ensaimada+ chocolate	4.5€	4.5€	4€	4€
Taller de flamenco	6€	5€	4€	4€
Cineforum	6.5€	5.5€	4.5€	3€

(*) Does not include tickets to Monuments.
Check price of official guide + tickets

	15-26 pax	27-39	40-55	+55 pax
Cuevas del Drach ½ día (**)	45,00 €	37,00 €	35,00 €	31,00 €
Valldemossa ½ día	29,00 €	23,00 €	21,00 €	20,00 €
Port Soller/Soller + tranvia ½ día	38,00 €	33,00 €	29,00 €	27,00 €
La Granja Casa/Museo ½ día	38,00 €	34,00 €	30,00 €	28,00 €
Visita Rafa Nadal Museum ½ día	51,00 €	49,00 €	47,00 €	42,00 €
Mercado de Inca/Sineu ½ día	19,00 €	18,00 €	17,00 €	17,00 €

(**) Includes tickets to the Caves of Drach

	15-26 pax	27-39	40-55	+55 pax
Cuevas Drach + playa porto Cristo (**)	54,00 €	39,00 €	35,00 €	34,00 €
Valldemossa/Soller	36,00 €	31,00 €	29,00 €	27,00 €
Port Pollença/playa Formentor	36,00 €	30,00 €	28,00 €	27,00€
Playa des Trenc	25,00 €	20,00 €	19,00 €	18,00 €
Excursión en barco al Parque Natural de la isla de Cabrera	45,00 €	42,00 €	40,00 €	38,00 €

(**) Includes tickets to the Caves of Drach